

# 35TH ANNUAL MEETING

**DENVER, COLORADO SEPTEMBER 25 - 28 2019** 

# **EXHIBIT & SPONSORSHIP INVITATION**

Celebrating 35 Years

# **Exhibit Dates September 26-28**

Sponsorship Opportunities and Exhibit Booth/Office Space Selection Opens May 2019



# 2019 ANNUAL MEETING

The Premier Trauma Educational and Networking Event of the Year

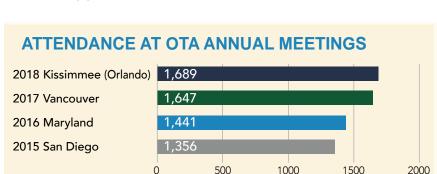
# **WELCOME**

We encourage you to exhibit and participate in the Orthopaedic Trauma Association's (OTA) 2019 Annual Meeting. The OTA Annual Meeting is an outstanding opportunity to support the world's premier society dedicated to the scientific and educational advancement of musculoskeletal trauma care.

We had record attendance at the 2017 and 2018 meetings and given the growth of our organization, this year's venue (Denver, Colorado), we anticipate even greater participation in 2019. Given our common goals to provide the best possible care for patients with musculoskeletal injuries, the OTA, our industry partners, and meeting participants benefit from collaboration and the information disseminated at the Annual Meeting. Industry support is critical to achieve these goals.

There are multiple ways that your company or organization can participate in the Annual Meeting (click here):

- Education Grants (counts toward donor levels)
   Resident Education Pre-Meeting Educational Programs
   On-line Education webinars/video and much more.
- Sponsorship of Industry Sessions
- Corporate Branding
- Exhibit



We look forward to seeing you in Denver!



David C. Teague, MD OTA President



Michael J. Gardner, MD Annual Meeting Program Chair



# 2019 ANNUAL MEETING PROGRAM COMMITTEE

Program Chair: Michael J. Gardner MD

Program Co-Chair:

Stephen A. Kottmeier, MD

Committee:

Andrew M. Choo, MD

Brett D. Crist, MD

Gregory J. Della Rocca, MD, PhD, FACS

David J. Hak, MD

Gilbert R. Ortega, MD

David W. Sanders, MD

Gerard P. Slobogean, MD

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# Connect with the ATTENDEES you want to reach.

# **1** EXHIBIT HALL

 Located across from the General Session Room, the OTA Exhibit hall offers exhibitors access to our loyal attendees.

# 2 SPONSORSHIPS

- OTA provides multiple sponsorship opportunities at varying price points to help you build a meaningful marketing strategy and activate your brand.
- Product Demo Theater and Enhanced Digital Listings that will include an online interactive exhibitor floor plan, where our exhibitors will have the opportunity to share their products with meeting attendees.

# 3 INDUSTRY SESSIONS (Non-CME)

- The majority of our attendees are on site when these sessions occur.
- Industry Sessions occur during an open time block where there are no competing events.
- This is your opportunity to showcase products, demonstrate techniques, or present research to a captive audience at the 2019 OTA Annual Meeting.
- Be sure to reserve your spot and connect BEFORE the exhibit floor opens.

# **4** BECOME AN EDUCATION GRANT DONOR

- OTA is a an Education and Research mission based association.
- We invite you to help advance Orthopaedic Trauma Education and Research; such collaboration ultimately leads to improved patient care.
- Our Education and Research Donors have priority booth and sponsorship selections.
   Email <u>Bonnie Emberton</u> to learn how even a small financial Education and Research Grant investment can benefit OTA members and your organization.

## WHO ARE OTA MEMBERS?

The OTA is an international organization of orthopaedic surgeons and medical professionals dedicated to the care and treatment of patients with injuries to the musculoskeletal system, especially fractures and dislocations. OTA's Exhibit Hall is an ideal way to meet, influence, educate and connect with top trauma physicians.

# WHY EXHIBIT AT THE OTA MEETING?

- OTA Meeting attendees specialize in the fast pace of trauma medicine. They are eager to learn about the cutting-edge technology they experience at the show.
- Our attendees recognize how important our industry sponsors are to the success of their association.
- Attendees visit the exhibit hall during all food and beverage breaks.

#### **EDUCATION GRANTS**

-Counts towards Award Levels-

Opportunities abound to support resident education and pre-meeting events:

# **Annual Meeting Pre-meeting Events**

-\$5,500 per event or \$25,000 for all-

- International Trauma Care Forum
  - Basic Science Focus Forum
  - E/M and Surgical Coding Course
  - Boot Camp
  - Young Practitioners Forum
  - NP/PA Course

Pelvis and Acetabulum Course



#### **Residents Course Grants and Scholarships**

Please contact OTA

We hope you will consider supporting the OTA in 2019. More information about how to contribute and participate at the 2019 OTA Annual Meeting can be found on our website www.ota.org. We would be happy to discuss ways to maximize your involvement in this premier orthopaedic event.

<sup>\*</sup> Please note, industry session sponsorship, marketing and exhibit fees do not count towards Education and Research donor levels.

# **CORPORATE EXPOSITION INFORMATION**

# **BOOTH FEES**

- 10' x 10' Exhibit Booth ~ \$3,800 USD
- 10' x 20' Island Exhibit Booth ~ \$8,000 USD
- 2 comp badges per 10' x 10' booth.
- 4 comp badges per 10' x 20' island booth.
- Additional Reps ~ \$800 USD
- Additional Reps (after Sept. 11) ~ \$900 USD
- Booth cancellation fee ~ \$500 USD.
   Send in writing by August 15.
   Absolutely no booth refunds after August 15.

# **ASSIGNMENT OF SPACE**

Online Booth Selection opens April, 2019.

- Booth and office space will be chosen on a first-come, first-served basis.
- Grant donors will have priority selection.
- Assigned booths are subject to change pending final Fire Marshall approval.
- Receipt of full payment is necessary to reserve space.
- Booth breakdown is NOT permitted until after the lunch break on Saturday, September 28th at 1:30 pm. See terms and conditions on page 15.

# **BOOTH OFFICE FEES**

Secure a 10x10 hard wall office on the OTA show floor. Bring leads from the chaos of your booth to the peace and quiet of your exhibit show office. Additional fees apply for carpet, furniture and branding.

- 10' x 10' Office ~ \$5,000 US
- 2 comp badges per 10' x 10' office.
- Additional Reps ~ \$800 USD
- Additional Reps (after Sept. 11) ~ \$900 USD
- Office cancellation fee ~ \$500 USD.
   Send in writing by August 15.

Absolutely no office refunds after August 15.

# **REGISTRATION AND BADGE FEES**

All representatives of exhibiting companies must register and wear the official exhibitor's badge for admission to and while in the exhibit hall. Each representative registration includes:

- Admission to the Annual Meeting Scientific Sessions
- Welcome Reception (Thursday night)
- Lunches and breaks

Representatives are invited to attend the pre-meeting courses at an additional charge and must register online at www.ota.org.

Once your booth space has been confirmed, the OTA will contact you with representative registration information.

Booth and office fees must be received in FULL along with completed application to reserve your exhibit booth and/or office space. If your company has not exhibited at an OTA Annual Meeting you will need to first successfully complete the OTA Company Review Process in order to be eligible to participate as an exhibitor. New Vendor Form.

## **EXHIBIT HALL HOURS**

DATE	HOURS OPEN	UNOPPOSED TIME TO VISIT EXHIBITS	LUNCH BREAK AND TIME TO VISIT EXHIBITS	UNOPPOSED TIME TO VISIT EXHIBITS	OTHER		
Badge Pick Up Wednesday - Friday 6:30 AM-5:00 PM / Saturday 6:30 AM-1:00 PM							
Wednesday, September 25  Move In and Set Up for 20' x 20' and Larger Booths: 10:00 AM-5:00 PM Move In and Set Up for 10' x 20' and Smaller Booths: 1:00 PM-5:00 PM							
	Move In and Set Up: 7:00 AM-12:00 PM						
Thursday, September 26	2:30 PM-5:00 PM	N/A	N/A	2:50 PM–3:20 PM	5:15 PM–6:15 PM Exhibitors' Reception (Happy Hour)		
Friday, September 27	9:00 AM-5:00 PM	9:00 AM-9:30 AM	12:10 PM-1:10 PM	2:36 PM-3:06 PM	5:20 PM-6:05 PM Video/Poster Tour		
Saturday, September 28	9:00 AM–1:45 PM	9:00 AM-9:30 AM	11:41 AM–12:41 PM		1:30 PM Dismantle Booth		

# **CORPORATE EXPOSITION INFORMATION**

# **REP BADGE ONLY**

Companies interested in purchasing individual rep badges <u>only</u> (without a booth), will need to contact the OTA directly. The cost per badge is \$800. Please note: After September 11, the badge fee increases to \$900.

# HOUSING INFORMATION

# **ANNUAL MEETING HOTELS**

OTA Housing Contact Information Available 8:30 am - 9:00 pm EST, Monday - Friday phone: (877)632-8165

email: ota@conferencedirect.com

• Embassy Suites Denver Downtown Convention Center (B) Single/Double: \$259/night

 Hilton Denver City Center (E) Single/Double: \$234/night

• Hyatt Place Denver Downtown (D) Single/Double: \$209/night

 Hyatt Regency Denver at Colorado Convention Center (C) Single/Double: \$219/night

Housing Now Open – Make your reservations **here** 

If you have already submitted your sub-block request and your rooms are being held at one of the contracted OTA hotels, please remember that all reservations must be submitted by August 12, 2019. As of August 13, 2019, rooms not assigned will be released, and you will not be able to make any new reservations within your sub-block.

Modifications to existing reservations within your sub-block can be made until September 2, 2019.





# ANCILLARY MEETINGS / RECEPTIONS

These events should not overlap any OTA related activities. This includes all scientific sessions as well as the Welcome Reception on Thursday, September 26. To request meeting space, please select the Affiliate Meeting Request Form (link below).

Space is very limited.

Affiliate Meeting Request Form

# IMPORTANT DEADLINE DATES

- May ~ Service Kit Available
- August 12 ~ Housing
   Housing list of names due to Conference
   Direct (name changes until September 11)
- August 15 ~ Booth and Office Application and Cancellation Deadline
- September 4 ~ Exhibit Booth Order forms due to GES for discounted rate
- September II ~ Registration Price Increase Individual Rep Badge price increase to \$900.

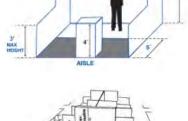
# **CORPORATE EXPOSITION INFORMATION**

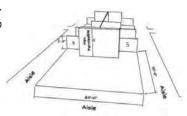
# DECORATOR / OFFICIAL SERVICES CONTRACTOR

GES is the official services contractor for the OTA. GES Contact: Jeremey A. Yetter Account Manager, Preferred Properties Office 801.656.1946 Mobile 801.330.7220 1701 S. 5350 W., Salt Lake City, UT 84104 jyetter@ges.com www.ges.com

## **BOOTH CONSTRUCTION**

- Standard booth construction is (one) 10' x 10' exhibit booth, show color blue draperies 8' high in back and 3' high on the sides. Additional furnishings will be outlined in the exhibitor kit.
- Endcap booth is usually 10' x 20'. When an endcap booth backs up to two linear booths, the back wall is restricted to 3' high within 5' of each aisle, permitting adequate line of sight for the adjoining linear booths. The middle 10' of wall is still allowed to go up to 8' high.





- Ceiling Height is 30 feet, with 50% visibility so as not to obstruct the view of other booths.
- Island booths should have access in and out on all four sides.
- Hanging signs/banners may not exceed the perimeter or height of the assigned space. Attachment to exhibit hall beams must be rigged by GES. Advance rigging order is mandatory. Forms are included in the exhibitor kit.
- Material handling, drayage, furniture, extra draperies, labor and storage are available.
- Exhibitor kits will be provided online to all confirmed exhibit companies by May 2019.



# **ELECTRICAL NEEDS & RIGGING**

Electricity and rigging are solely handled by designated show representative and MUST be pre-ordered through GES. Forms are included in the exhibitor kit.

# SALES LEAD RETRIEVAL

Please visit the OTA website for the order form. (<u>link</u>)



# **2018 TOP LEVEL DONORS**



The Orthopaedic Trauma Association gratefully acknowledges 2018 Research and Education Donors.

The continued success and increased impact of the Orthopaedic Trauma Association's research and education effort is dependent upon foundation and industry support.

The OTA expresses sincere appreciation to these contributors for their generous financial support.

Diamond Award Donors (\$250,000 +)



Platinum Award Donors (\$150,000 - \$249,999)





**Gold Award Donor** (\$100,000 - \$149,999)



**Bronze Award Donor** (\$50,000 - \$74,999)





Copper Award Donors (\$25,000 - \$49,999)







**Sponsor Award Donors** (\$5,000 - \$24,999)







**Members Award Donors** (\$1,000 - \$4,999)





# **RESEARCH & EDUCATION AWARDS\***

\*Research and Education Grants are credited towards donor levels.

## 2019 OTA RESEARCH & EDUCATION AWARD LEVELS

**Diamond Award** 

\$250,000 and above

**Silver Award** 

**Sponsor Award** 

\$75,000 - \$99,999

\$5,000 - \$24,999

**Platinum Award** 

\$150,000 - \$249,999

**Bronze Award** \$50,000 - \$74,999

**Gold Award** 

\$100,000 - \$149,999

**Copper Award** 

\$25,000 - \$49,999

	Diamond	Platinum	<u>0</u>	Silver	Bronze	pper	Sponsor
Acknowledgments	Ö	Pla	Gold	Sil	Bro	ပိ	Sp
OTA Diamond Award lapel pins	X						
Two (2) complimentary badges to attend the OTA Specialty Day Meeting	X						
<ul> <li>Ten (10) complimentary badges to attend OTA Annual Meeting Pre-meeting Courses</li> </ul>	Χ	Χ					
<ul> <li>Company Representatives invited to meet with the OTA Presidential Line during the OTA Annual Meeting</li> </ul>	Х	Χ	X				
Opportunity to support labs at the Annual Meeting and courses	Χ	Χ	X	X			
Award sign placed in donor booth	Χ	Χ	X	X	Χ		
<ul> <li>Invitation to support and participate at OTA Resident and Fellows Courses with table top exhibit space</li> </ul>	Х	Χ	Χ	Χ	Χ	Χ	
Opportunity to purchase multiple booth spaces	X	Χ	X	Χ	Χ	X	X
Research grant support credited to OTA grants; investigators requested to acknowledge corporate advertiser in resulting publications	Х	Χ	Х	Χ	X	X	X
Recognition on OTA Website	X	X	X	X	Χ	X	X
Donor award ribbons distributed at the Annual Meeting	Χ	Χ	X	Χ	Χ	Χ	X
<ul> <li>Acknowledgment printed in the Annual Meeting Program, Specialty Day Program and course programs</li> </ul>	х	Χ	Х	Χ	Х	X	X
Sign acknowledging donors prominently located at meeting and courses	X	Χ	X	Χ	Χ	X	Χ
Presentation of a donor award plaque at Annual Meeting General Session	Χ	Χ	Χ	Χ	Χ	Χ	X

# **2018 ANNUAL MEETING EXHIBITORS**



# OTA ACKNOWLEDGES THE FOLLOWING COMPANIES THAT EXHIBITED AT THE 2018 ANNUAL MEETING

**ACell** 

Acumed, LLC

Advanced Orthopaedic Solutions

American Geriatrics Society

CoCare: Ortho AOA Medical, Inc

AOTrauma North America

Arbutus Medical

Arthrex, Inc.

**ARZZT** 

Austin Medical Ventures

BIC Tool Co., Ltd.

Biedermann Motech

BioAccess Inc

**Biocomposites** 

(Bloccs) Precision Dippings

Manufacturing Ltd

Bone Foam Inc.

Bone Solutions Inc.

**BONESUPPORT** 

CarboFix Orthopedics, Inc

CITIEFFE inc.

Conventus Orthopaedics, Inc.

DePuy Synthes

DJO Global

DNE, LLC

EDGe Surgical, Inc.

Envision Physician Services Evershore Financial Group ExsoMed

Gauthier Biomedical Inc.

Globus Medical Inc.

HansBiomed USA

Histogenics

IlluminOss Medical

Innomed, Inc.

Invibio Biomaterials Solutions

**ITS** 

KCI, an Acelity Company

LinkBio Corp

LNK Services, LLC

McGinley Orthopedics

Medartis

MedTech International Group

Medtronic

NuVasive Specialized Orthopedics, Inc.

ODi (Orthopedic Designs Inc.)

OHK Medical Devices Inc.

Orthofix

OrthoGrid Systems Inc.

Orthomed inc.

**OrthoPediatrics** 

OrthoXel

OsteoCentric Technologies

Pacific Instruments

PFS Med, Inc

PolyNovo North America

Puracyn Plus by Innovacyn

Sawbones Worldwide a division of

Pacific Research Laboratories Inc

Sectra NA Inc.

Shukla Medical

SI-BONE, Inc.

Skeletal Dynamics

Smith and Nephew

Stabiliz Ortho

Starr Frame LLC

Structure Medical

Stryker

Sygenx, Inc.

Synergy Surgicalists

Synovis MCA

TDM Co., Ltd

TeamHealth

The Orthopaedic Implant Company

TriMed, Inc.

Vidant Health

Wolters Kluwer

Wright Medical

X-Bolt

Ziehm Imaging

ZipLine Medical, Inc.

Zimmer Biomet

# **INDUSTRY SESSIONS**



# FOUR SEPARATE INDUSTRY SESSION **OPPORTUNITIES OFFERED**

Date: **Wednesday, September 25** (Room size: 1653 sq ft)

Time: 6:30 pm - 8:00 pm Fee: \$8,000

Date: **Thursday, September 260 Room** size: 1653 sq ft)
Time: **11:15 am - 12:45 page 16:00**Fee: **\$16,000** 

Date: Thursday, September 26 (Room size: 3960 sq ft)

Existing Lab set with the ling GP 20 Theater/60 Classroom

Time: 11:15 am - 12:45 pm Fee: **\$18,000** 

Date: Friday, September 27 (Room size: 3306 sq ft)

Time: 6:30 pm - 8:00 pm Fee: \$8,000

This is your opportunity to showcase products, demonstrate techniques or present research to a captive audience at the 2019 OTA Annual Meeting. OTA does not provide CME.

#### **Benefits:**

- Meeting Room
- Meeting space offered during unopposed meeting time (OTA programing is not scheduled during Thursday industry session time slots)
- Advertised in Annual Meeting Online Preliminary Program
- Advertised on OTA Website and in OTA Newsletter
- E-Communication to Attendees
- On-site Signage and Recognition
- Pre-Registration Session Attendee List
- Complimentary On-site Lead Retrieval Scanner



# **Advertising Company Responsible For:**

- Agenda
- Faculty / Speaker Commitment
- Room Set-Up
- A/V Set-Up and Costs

Sessions will sell fast and space is limited.

Return this form to OTA to secure your session.

# **EDUCATION GRANTS** -COUNTS TOWARDS AWARD LEVELS-Resident scholarships help fund residents attendance at OTA courses. PRE-MEETING EVENTS \$5,500 per event \$25,000 for all ☐ Int'l Trauma Care Forum ☐ E/M & Surgical Coding Course ☐ Basic Science Focus Forum ☐ Young Practitioners Forum ☐ NP/PA Course ☐ Boot Camp ☐ Pelvis & Acetabulum Course NEW ☐ Soft Tissue Skills Course NEW

# CORPORATE BRANDING

-DOES NOT COUNT TOWARDS AWARD LEVELS-

1	1 1	by OTA. Pricing excludes Ivertiser is responsible for all fees.		
☐ Meeting Regis	tration Co	nfirmation Ad		
☐ \$2,000 Half	oage	☐ \$4,000 Full page		
Company logo or confirmation ema	•	appear on Meeting Registration		
Sign thanking comp  Refreshment/	, , ,	ort will be displayed at functions below . <b>k</b>		
<b>□</b> \$1,500	or	☐ \$5,000 Exclusive Advertise		
☐ Resident Cou	rse Lunch			
<b>1</b> ,500	or	☐ \$5,000 Exclusive Advertiser		
☐ Women in Or	thopaedic	Trauma Luncheon		
<b>1</b> \$1,500	or	☐ \$5,000 Exclusive Advertiser		

Online Preliminary Program Ad Ad will be featured in the on-line annual me information program. Preliminary Program wavailable on OTA's website ONLY and will be frequently.	vill be
☐ Quarter Page (3.92" w x 4.68" h) ☐ Half Page (Vertical: 3.92" w x 9.375" h) ☐ Full Page (8.375" w x 10.875" h)	\$1,500 \$3,000 \$4,500

☐ Full-Page Ad in Schedul	e-at-a-Glance Brochure (5.5" x 8.5
☐ Interior Page	\$3,000
☐ Front inside cover	\$4,500
☐ Back inside cover	\$4,500
☐ Back outside cov	<b>LD</b> \$6,000

# CORPORATE BRANDING, cont'd

☐ Lanyards\* (Exclusive) \$8,000 (must say #OTA2019) Each attendee will receive a lanyard with your company name, logo and the #OTA2019 logo on it.



The Attendee Lanyard Sponsorship is an effective way to have your company's brand seen by all conference participants throughout the entire multi-day event.

- The cost of lanyards are in addition to the sponsorship cost
- 2000 lanyards must be produced and provided by the sponsor
- ☐ Badge Ad (Exclusive) NEWI \$4,000

Would you like your company name/logo to be seen by every attendee of the 2019 Annual Meeting? Sponsor the Name Badges and your name/logo will be featured on the back of all registered attendee name badges, where they will be not only seen, but worn by all our attendees all day long!

☐ Charging Station (Exclusive) NEWI \$7,500 **SOLD** (Large on Main Concourse) Charging Stations allow OTA attendees to securely charge their phones and laptops while working at the stations.



☐ Charging Station NEW \$3,000 each (4-seats, 3 available near Premeeting Events and AM Breakouts)

☐ Charging Station **NEW!** \$2,000 each

<sup>\*</sup>Client to provide materials and cost of installation.

# CORPORATE BRANDING, cont'd

-DOES NOT COUNT TOWARDS AWARD LEVELS-

Items must be pre-approved by OTA. Pricing excludes production and installation. Advertiser is responsible for all fees.

- ☐ Waterbottle\* (Expusive) NEW! \$5,000 (must say #OTA2019) Each attendee will receive a refillable water bottle with your our Logo company name, logo and the #OTA2019 logo on it. Water bottles will be handed out at registration. Watering stations will be conveniently located throughout the convention center where attendees can fill their water bottles.
  - The cost of water bottles are in addition to the sponsorship cost
  - 1600 water bottles must be produced and provided by the sponsor.
- ☐ Water Filling Station NEW! \$2,000 each Prime locations (Main concourse and near General Session entrance) \$1,000 each other locations (Near premeeting events and industry sessions - 6 locations available)



Your logo or message on a 36" w x 48" h cling.

■ Waterbottle / Filling Station Package\* (Exclusive) \$8,000

NEWI

Water bottles and any or all of the filling stations.

□ Balcony Cling Overlooking **Exhibit Hall** 

NEW



☐ Refreshment Package: Java Sleeves\* and Napkins\* \$10,000 (Ex**SQL**)

Your logo or message on java sleeves and napkins.

- ☐ Table Top Decals & Signage Package\* \$4,000 (Limit one package per company) Display your message or logo on table tops. Ten (10) high boys will be provided at registration and throughout the exhibit hall.
- ☐ Floor Decals\*

\$1,000 each (Limit four per company)

☐ Column Wrap Cling\*

\$5,000 (Limit 1)

Display your message or logo on a column wrap cling.

□ Banner\*

\$7,000 per banner (Limit one)

Banners must be professionally printed or computer generated. Company is responsible for production and rigging costs. Size options will be available for selection on the decorator's page.

□ Door Hanger/Drop\*

\$4,000 (plus Hotel Fee)

(Limited to one drop per company per night) Deliveries placed outside guest room at partner hotel.

- ☐ Tuesday Night
- ☐ Thursday Night
- ☐ Wednesday Night ☐ Friday Night
- Stair Clings\*

\$8,000 each (Large SQ Exhibit Hall / General Session)

☐ Stair Clings -Spiral Saidase

\$8,000

■ Stair Clings\* \$5,500 each

(Small set near Exhibit Hall / General Session)



☐ Glass Railing Clings\*

\$2,500 each (Limit two)

Display your message or logo on clings overlooking the exhibit hall and general session.

<sup>\*</sup>Client to provide materials and cost of installation.

# ■ Website Banner Ads\*

\$1,000 - \$4,000

These ads appear for 90 days.

- \$4,000 Year round Banner Ad
- \$2,000 Summer Banner Ad OR
- \$2,000 Fall Banner Ad
- \$1,000 Winter Banner Ad OR
- \$1,500 Spring Banner Ad

Banner ads should be submitted as 300 x 250 pixels (300 dpi)

☐ Pre-Meeting Attendee Mailing List \$1,500 (one time usage)

## □ Other

The Corporate Branding ideas offered are a sampling of what is available. The OTA welcomes your ideas and is open to discussing your suggestions.

\*Client to provide materials and cost of installation.

# DIGITAL **SIGNAGE**

■ Wireless Access \$15,008OLU Your company logo will appear on computer/phone screen upon login.



☐ Video Showcase Banner Ad/On-site Signage \$3,000

Your company logo or message will appear as a banner ad on Video Showcase home screens.

- Mobile App Splash Screen (Exclusive) \$6,000
- ☐ Mobile App Banner Ad \$3,000 (Limit 4)

Your company logo or message (image) will display as a rotating banner on the top portion of the main navigation menu (you may choose to link it to a website URL). 2018 OTA **Annual Meeting** Active Users:

Almost 800



Save as .jpg files – Dimensions (px):  $640 \times 130$ .



# **2019 OTA ANNUAL MEETING**

SEPTEMBER 25-28, 2019 DENVER, CO

Celebrating 35 Years



Please visit the OTA website to select your sponsorship opportunity.

Orthopaedic Trauma Association

9400 W. Higgins Road, Suite 305, Rosemont, IL 60018

Fax: (847)430-5140 web: www.ota.org

Online Booth Selection opens May, 2019.

# RECEPTIONS

## **EXHIBITORS RECEPTION (HAPPY HOUR)**

■ \$5,000 (Exclusive)

OTA invites its corporate supporters to join the OTA in welcoming all 2019 meeting attendees in a pre-reception to be held in the Annual Meeting exhibit hall.

#### Benefits include:

- Onsite Signage
- Recognition on OTA Website
- Acknowledgment in the Annual Meeting App and Online Annual Meeting Program

#### **MILITARY RECEPTION**

**□** \$5,000 (Exclusive)

Sponsor this reception honoring all active duty military, retired military, and Landstuhl Distinguished Visiting Scholars.

#### Benefits include:

- Recognition on OTA Website
- Acknowledgment in the Annual Meeting App and Online Annual Meeting Program

## INTERNATIONAL RECEPTION

**□** \$5,000 (Exclusive)

Sponsor this reception welcoming all international guests, including those from our Guest Nation, Argentina.

#### Benefits include:

- Recognition on OTA Website
- Acknowledgment in the Annual Meeting App and Online Annual Meeting Program

# RECEPTIONS, cont'd

#### **NEW MEMBER LUNCHEON**

\$5,000 (Exclusive)
Sponsor this special luncheon welcoming all new OTA members.

#### Benefits include:

- Recognition on OTA Website
- Acknowledgment in the Annual Meeting App and Online Annual Meeting Program

# WELCOME RECEPTION at Ellie Caulkins Opera House

Exciting Sponsorship Opportunities Coming Soon!



# **TERMS AND CONDITIONS**

## **Exhibitor Rules & Regulations**

By applying for exhibit space, a company agrees to adhere to all conditions and regulations outlined in this prospectus. Whenever practical or appropriate, in the view of the OTA, disciplinary action will be progressive according to the violation of the listed rules and regulations. However, the OTA reserves the right to levy a more severe penalty, including refusal, or termination of the exhibit, at its sole discretion. In the event of such restriction or eviction, the OTA will not be liable for any refunds on rentals or other exhibit expenses incurred. Please be sure that your promotional department or anyone else involved in the arrangements of your exhibit has a copy of these rules and regulations. It is the responsibility of the exhibitor to see that all booth staff are aware of, and adhere to, these rules and conduct themselves in a professional manner throughout the conference.

The purpose of the exhibits is to further the education of meeting attendees through product displays and demonstrations. Order taking within the booth is permitted if conducted in a professional manner. Items sold for cash and carry or delivery on the show floor are not permitted. In addition, exhibitors, including vendors/contractors/agents hired to work the booth, may not solicit attendees or other exhibitors from outside of their booth or elsewhere in the meeting venue. **Violator's booths will be shut down and badges confiscated without warning.** 

## **Booth Policy**

Exhibit personnel may not enter another exhibitor's booth without obtaining permission. This is in respect to the rights of other vendors to conduct business during the exhibit hours without interference or improper intervention. The OTA, its representatives, and staff shall have free access to any exhibit at all times in their performance of their assigned duties.

# **Acceptability of Exhibits**

All exhibits shall serve the interest of the OTA members and shall be operated in a way that will not distract from other exhibits, exhibitors, or the conference as a whole.

#### **Advertising/Promotion Policies**

Advertising or promoting meetings or other activities conflicting with OTA meeting hours is not permitted. Please contact the OTA before scheduling any meetings.

## Use of the OTA Name, Insignia or Logotype

The use of the name, insignia, logotype or other identifying marks of the OTA may not be used on signs, advertising or promotions in any media or descriptive product literature or products without written permission of the OTA. The only exception is that exhibitors may reference the Annual Meeting (with date and place) of the OTA on materials associated with the Annual Meeting.

## Subletting/Sharing of Booth Space and Badges

Exhibitors may not let, sublet, share or transfer the exhibit privilege or space in whole or in part without the express written consent of the OTA Meetings Manager. There is no sharing of badges allowed.

#### Dismantling of Exhibits

Dismantling or removing an exhibit or materials including packing literature or products, before the official closing of the exhibit hall is prohibited. Companies in violation of this rule will not be permitted to exhibit at future OTA Annual Conferences.

## **Space Occupancy**

Exhibits must be staffed by qualified individuals who are bona fide employees or representatives of the exhibitor. An exhibitor directly responsible for the conduct and appearance of the exhibitor's employees or agents must be present in the exhibit space during all open hours. An exhibiting company whose booth is not completed and staffed by the close of the exhibit installation period will forfeit all exhibit rights. The OTA reserves the right to reassign space without notification or refund.

#### Security

OTA will provide security for the overall exhibit area from the beginning of move-in to the end of move-out, but not for any particular exhibit. However, neither the OTA nor the Colorado Convention Center will be held responsible for the loss or damages to exhibitor property, and urges the exhibitor to exercise precautions to discourage theft.

#### Damage to Property

Exhibitors will be held responsible for any damage done to the Colorado Convention Center by them, their employees, or agents. No nails, tacks, or screws may be driven into the floor, wall, or woodwork of the building.

## **FDA Compliance**

All products that are not FDA approved for a particular use in humans or which are not commercially available in the U.S. will be permitted to be exhibited only when accompanied by the appropriate signs that indicate the device's FDA clearance status. The following signs should be displayed: This Device is not cleared by the FDA for distribution in the United States. This Device is intended to be used in the United States as described in the product's labeling (pending review).

The signs must be easily visible and placed near the devices themselves and on any graphics depicting the device. The exhibitors shall have available at the booth a letter from the FDA, which describes the allowable use status of the product or products. Exhibitors are cautioned about the FDA's prohibition on promoting cleared for marketing devices for unapproved use. For additional information, please visit the FDA website.

#### Americans with Disability Act

Each exhibitor shall be responsible for compliance with the Americans with Disabilities Act of 1992 (ADA) with regard to their booth space, including, but not limited to, wheelchair access provisions.

# **TERMS AND CONDITIONS**

#### **Compliance with Local Ordinances**

Licenses and permits required by local statute, ordinance or regulation (if any) are to be obtained and paid for by the exhibitor. Each exhibitor will be individually responsible for compliance with local health, fire and safety ordinances and regulations.

All products or services exhibited must comply with all state and local regulations.

#### Fire Ordinances

Local fire codes and ordinances require that the aisles be clear at all times. Demonstration areas shall not be placed on the aisle sideline of an exhibit. Sufficient space within an exhibit area must be left to absorb any crowd. Should spectators interfere with other exhibits, the OTA may, in its sole discretion, require that the demonstration be limited or canceled.

#### Indemnification

The Exhibitor agrees to indemnify and hold harmless the OTA, its officers, directors, agents, and employees from any and all claims of liability of third parties arising out of or related to the acts or omissions of the Exhibitor in connection with the Exhibitor's participation in the 2020 Annual Meeting.

The Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and save the OTA and the Colorado Convention Center and its employees and agents harmless against all claims, losses and damages to persons or property, governmental charges of fines and attorney fees arising out of or caused by Exhibitor's installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of the Colorado Convention Center, its employees and agents. Additionally, the Exhibitor acknowledges that neither the OTA nor the Colorado Convention Center carries business interruption and property damage to the Exhibitor's property. The Exhibitor agrees to obtain adequate insurance during the dates of the 2019 Annual Meeting, including move-in and move-out days, and shall be prepared to furnish a Certificate of Insurance to the OTA, and if requested, to the Colorado Convention Center.

#### Insurance

Insurance protection will not be afforded to the exhibitor either by the OTA or the Colorado Convention Center. Exhibitors shall carry their own insurance to cover exhibit material against damage and loss, and public liability insurance of at least \$1 million per occurrence and \$1 million per aggregate, against injury to the person and the property of others. Policies shall name the OTA as a named additional insured. Certificates of Insurance shall be furnished to the OTA, by July 1, 2019.

#### Loss or Damage

All property of the exhibitor remains under the exhibitor's custody and control in transit to and from the Colorado Convention Center, during installation and removal, and while it is in the confines of the Colorado Convention Center. Neither the OTA, GES, the Colorado Convention Center nor any other of the officers, directors, agents, or employees of any of the same are responsible for the safety of the exhibitor's property from theft, damage by fire, accident, vandalism, or any other causes, and the exhibitor expressly waives and releases any claim or demand against any of them by reason of any damage to or loss of any property, except where the damage or loss is due to gross negligence or willful misconduct of the person or entities mentioned above, their agents or employees. The exhibitor expressly releases the OTA, GES and the Colorado Convention Center, their directors, officers, agents and employees from any such loss, damage, or injury.

#### Floor Plan

Exhibits will be located in the Colorado Convention Center. Floor plans will be shared during the space selection process.

#### **General Service Contractor**

Material handling, drayage, furniture, carpet, extra draperies, labor, telephone, audiovisual equipment, electrical services, and crate storage are available through the decorator. Exhibitor shall be fully responsible for all fees associated with the construction, maintenance, utility, shipping, storage, and use of exhibit. All shipments must be prepaid. Exhibitor Service Kits will be available online from GES services contractor in June. If you have general questions regarding the services provided by GES, please contact:

GES Contact Person: Jeremey A. Yetter Account Manager, Preferred Properties Office 801.656.1946 Mobile 801.330.7220 1701 S. 5350 W., Salt Lake City, UT 84104 jyetter@ges.com www.ges.com

#### **Transportation Services**

UPS Freight is the official tradeshow carrier. Phone number will be provided in the exhibitor kit. If you choose to contract with a transportation company other than UPS Freight, GES's ability to solve problems on-site is severely compromised.

#### **Exhibitor Service Kits**

The Exhibitor Service Kit contains show information, important dates, and order forms for all show services. This will be available online to all exhibiting companies in May 2019 on the OTA website. All forms should be completed online by GES's deadline September 4, 2019 to ensure adequate labor and equipment for a smooth setup.

#### Reservation of Right to Make Changes

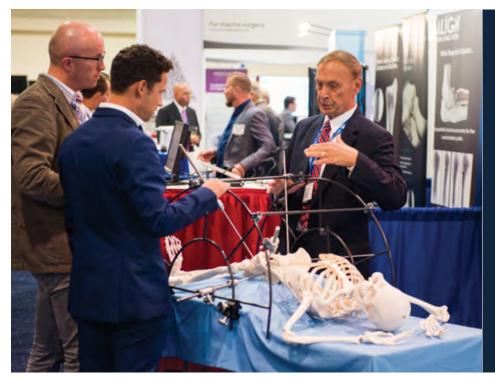
Any matters not specifically covered herein are subject to decision by the OTA Board of Directors and Executive Director. The OTA reserves the right to make such changes, amendments, and additions to these rules as it considers advisable for the proper conduct of the exhibit, with the provision that all exhibitors will be advised of any changes.

#### **Warranties**

The OTA makes no warranties, either express or implied, as to the availability or suitability of the facilities and the equipment of the conference site.

# Policy on Fund Raising, Contributions and Relations with Industry

Please review the <u>Orthopaedic Trauma Association's Policy on Fund Raising, Contributions and Relations with Industry.</u>



# Exhibit & Sponsorship Invitation

# **OTA**

9400 West Higgins Rd, Suite 305 Rosemont, IL 60018 Email ota@ota.org www.ota.org 847.698.1631

EXHIBITS and MARKETING MANAGER

<u>Jennifer Gangler</u> 847.430.5132



# DATES TO REMEMBER

- April ~ Online Sponsorship and Booth Selection Opens
- May ~ Exhibitor Service Kits Available Online
- August 12\* ~ Housing List of Names Due
- August 15 ~ Booth and Office Application Deadline
  - ~ Booth and Office Cancellation Deadline
- **September 4** ~ Booth Order Forms Due to GES to receive Discounted Rates
- September II ~ Individual Rep Badge Price increase to \$900

\*If you have already submitted your sub-block request and your rooms are being held at one of the contracted OTA hotels, please remember that all reservations must be submitted by August 12, 2019. As of August 13, 2019, rooms not assigned will be released, and you will not be able to make any new reservations within your sub-block. Modifications to existing reservations within your sub-block can be made until September 2, 2019.

# 2019 ANNUAL MEETING PROGRAM COMMITTEE

Program Chair:

Michael J. Gardner MD

Program Co-Chair:

Stephen A. Kottmeier, MD

Committee:

Andrew M. Choo, MD

Brett D. Crist, MD

Gregory J. Della Rocca, MD, PhD, FACS

David J. Hak, MD

Gilbert R. Ortega, MD

David W. Sanders, MD

Gerard P. Slobogean, MD



